

Jenny Shotts

Vice President of Federal Originations
Key Government Finance Inc.

Jenny Shotts is the Vice President of Federal Originations for Key Government Finance Inc., a subsidiary of Key Equipment Finance. She has over 30 years of contract management experience, in both leasing and for prime contractors. Ms. Shotts is responsible for the KGF Federal Originations team, which processes over \$550M in originations annually. Jenny is responsible for the day-to-day Federal originations process, and has experience in negotiating contract provisions with Federal Government agencies, and has extensive knowledge of the Federal Acquisition Regulations (FAR), and the requirements necessary to ensure compliance with a wide-variety of contract terms and conditions.

Ms. Shotts holds B.S. in Business Management from the University of Phoenix. She is a Certified Federal Contracts Manager from the National Association of Contract Management, and has an Associates Certificate in Contract Management from George Washington University.