



35th Annual AGLF Fall Conference November 4 - 6, 2015

Loews Don CeSar Hotel • St. Pete Beach, Florida

Dear Pre-Eminent Members of the United States State and Local and Federal Government Finance Community:

Every day in the news, you hear rumblings of terrorist plots, border breaches, cyber attacks, threats to our safety and security, and threats facing state, local and federal entities. You have probably heard that *our very freedom is at risk*. It's enough to make you don your tinfoil hat and retreat into your basement bunker/wine cellar! Well, friends, we are here to tell you: **do not be alarmed!**

On behalf of the Conference Planning Committee, we invite you to join us in "SECURING THE BEACH" by attending the 35th Annual AGLF Fall Conference, which will be held November 4-6, 2015 at the historic Loews Don CeSar Hotel in St. Pete Beach, Florida. Come find out about the latest trends in Federal, State, and Local Government leasing and financing, with a particular emphasis on homeland security—interspersed with lounging on the beach, networking opportunities, and fun social events. Do you dare miss it?

KEYNOTE SPEAKERS After a highly-informative Federal Operations session on Wednesday afternoon, and our AGLF renowned Welcome Cocktail Reception on Wednesday evening, we'll get the day started off right on Thursday with two keynote speakers that are sure to make you think, but hopefully not panic. First, Michael Robinson, Professor, Cyber Threat Analyst, and Digital Forensic Examiner, will draw from his experience to discuss cyber threats, with a particular focus on the impact on governmental agencies—and you! After that, Adam Montella will regale us with stories of his experiences working with governments and individuals in areas such as emergency management, business continuity, homeland security, disasters, survival, and preparedness. Be sure to have your basement bunker/wine cellar questions ready for these sessions!

GENERAL SESSION If our keynote speakers haven't done enough to scare us, we will follow with a general session featuring panelists from both municipal and federal energy, ports and water installations to discuss the importance of security related to these and other infrastructure that enables our nation to function. Hopefully, this will spur thought about future financing challenges with your clients and how our industry may add value.

WHAT CAN YOU DO FOR YOUR COUNTRY? We'll spend the rest of Thursday discussing how we can help governments solve these security-related problems with creative financing solutions to support physical plant, infrastructure, and other key capital needs. Municipal and Federal breakout sessions will facilitate discussion with panelists ranging from Federal Homeland Security Contracting Officers to Brokers to Attorneys to Vendors who sell to the government.

THURSDAY NIGHT ACTIVITY: Livin' in the Moment! Now that we've made some progress in helping to "Secure the Beach," it's time to take full advantage of it! After our Networking Reception, join us for Dinner and more—on the beach, of course! We'll take full advantage of our location with a night of toasting the sunset, relaxing, eating, drinking, cigar smoking, live music and just sheer enjoyment of interacting with each other; colleagues and friends. Great things happen on the beach!

FRIDAY'S BIG FINISH Come back on Friday morning to hear a giant in the equipment leasing industry, as Woody Sutton from the ELFA shares with us his entertaining and informative views, with a particular slant towards governmental leasing. And what would an AGLF Conference be without the big Friday trio of the Industry Survey update, the legendary Lawyer's Panel (actually, the panel is legendary, but so are many of the attorneys!), and the Conference Giveaway (also legendary) Past prizes have included smart watches, tablets, fitness bands, and more (of course, past performance may not be indicative of future results :o)). If the lawyers don't give you enough reason to stick around, the Giveaway should!

CONFERENCE PLANNING COMMITTEE MEMBERS This Conference doesn't happen without the immense contributions from the Planning Committee Members, and we cannot thank them enough. The Committee Members came up with the session topics, secured speakers (no pun intended), and even pulled in your sponsorship money. If you enjoy this Conference, be sure to thank the Committee Members. If you have ideas on how it could be even better, we would encourage you to consider being part of the Planning Committee for an upcoming Conference. Please talk to us or any AGLF Board Member if you are interested.

SPONSORS Limited sponsorship opportunities still available for the Fall Conference! Thanks to all of those companies that have already decided that sponsoring this Conference matters. This Conference only happens because of their support. AGLF Sponsors get great visibility and recognition in front of key industry attendees, as well as potential clients. If you are not yet a sponsor, but are interested in becoming one, please contact us at aglfmtg@talley.com or go to www.aglf.org.

We are looking forward to and excited to see you in St. Pete Beach in November! Should you have any questions, please don't hesitate to contact us at aglfmtg@talley.com.

Thank you,
Art Hyman
Co-Chair

Maneesh Jhunjunwala
Co-Chair