



New Member Application

About AGLF

The Association for Governmental Leasing & Finance (AGLF) is a nonprofit corporation recognized under Section 501(c)(6) of the Internal Revenue Code of 1986, for the purpose of improving business conditions in the municipal leasing and financing industry. For over 40 years, the AGLF has offered unmatched education and networking opportunities for professionals active in the municipal leasing and financing industry.

AGLF members are active in all types of public finance transactions (taxable and tax-exempt governmental and conduit / nonprofit leases, bonds, certificates of participation, etc.) and include lenders, municipal advisors, placement agents, investment bankers, underwriters, government officials, vendors, manufacturers, captives, brokers, commercial bankers, lawyers, trustee and escrow agents, rating agencies, bond insurers, and more.

The AGLF holds an annual member meeting and conference, generally held in the first two weeks of May. AGLF conferences are structured to further the mission of the organization. Conferences serve as an educational forum to promote discussion of current topics of member interest, noteworthy industry developments, changes in laws and best practice, and current and future economic and market conditions. Conference planners and leaders in the industry, and presenters/speakers include industry and subject matter experts. The conference's opening cocktail reception, group breakfasts, lunches and dinners, and the sponsored evening entertainment also provide attendees amazing networking opportunities with fellow municipal market participants.

AGLF membership offers a range of benefits, depending on membership level. Benefits could include:

- 50-State Survey of State Laws
- Federal Tax Law Summary
- Federal Securities Law Summary
- Annual Industry Survey
- Webinars
- Newsletter
- Member Conference Registration Rates
- Membership Directory
- Member Alerts

Board Review & Standards of Professional Conduct

All membership applications are subject to review by the AGLF Board of Directors. The Board of Directors is authorized to collect such additional financial and other information as deemed necessary for proper evaluation of eligibility for membership. Any misinformation or false information may result in delay or denial of membership.

AGLF members agree to uphold the Standards of Professional Conduct found at www.aglf.org.

For membership categories that offer membership to an entity rather than an individual, the entity must select one person to act as delegate to act on the entity's behalf and accept responsibility for providing the above information and informing their organization of the existence of the Standards of Professional Conduct.



Membership Categories

Individual Membership (\$850*)

This category is designed for one professional with his or her own business, or one professional in a larger organization (for example, one lease broker, placement agent, municipal advisor, or service provider), where such person is the only professional in the organization actively participating in the municipal leasing and financing industry. This category of membership includes access for one person to the AGLF newsletter, member conference registration rates, the membership directory, member alerts and member support from the AGLF and its management company, PLUS the annual AGLF industry survey.

Corporate Membership (\$1,750*)

This category is designed for up to three individuals from a single organization actively participating in the municipal leasing and financing industry. Many service providers (for example, law firms, rating agencies, trustees and escrow agents, ESCOs, etc.), municipal advisors and smaller lenders join this membership category. This category of membership includes access for three people to the annual AGLF industry survey, the AGLF newsletter, member conference registration rates, the membership directory, member alerts and member support from the AGLF and its management company. IN ADDITION, the three members will receive access to the AGLF's proprietary member resources: (1) the 50-State Survey of State Laws, (2) the Federal Tax Law Summary, and (3) the Federal Securities Law Summary. AGLF webinars may be purchased separately.

Executive Membership (\$3,000*)

This category is designed for up to six individuals from a single organization actively participating in the municipal leasing and financing industry. This category of membership includes access for up to six people to all of the benefits of the Corporate Membership, PLUS free access to all AGLF webinars.

Leader Membership (\$5,000*)

This category is designed for an unlimited number of individuals from a single organization actively participating in the municipal leasing and financing industry. This category of membership includes access for an unlimited number of people to all of the benefits of the Executive Membership, PLUS free access to all other resources prepared from time to time by the AGLF for Leader Members only. Such resources may include industry training materials for new hires, additional surveys of relevant state laws, etc. More importantly, since Leader Members are committed to ensuring that AGLF and the industry remain strong and vital, organizations in this category will receive regular acknowledgement on the AGLF website and in most AGLF materials.

* The stated cost of membership dues assumes renewal each year in December; HOWEVER, members who fail to commit to auto-renewal or who do not manually renew each year will be required to renew membership at a premium – membership dues of \$1,250 (Individual), \$2,250 (Corporate), \$3,750 (Executive) and \$6,000 (Leader). These increased membership dues will apply to every membership renewal after one or more years WITHOUT membership. This change in membership dues is designed to encourage continuous AGLF membership and participation.



Primary Contact

Please, return this completed form and Additional Member List (if needed) to AGLF headquarters with payment.

Company Information

Legal Corporate Name: _____

Company Website: _____

Portfolio Asset Size: ☐ < \$50M ☐ \$50M - \$100M ☐ \$100M - \$500M ☐ \$500M - \$1B ☐ \$1B+

Previous Year's Volume: ☐ < \$50M ☐ \$50M - \$100M ☐ \$100M - \$500M ☐ \$500M - \$1B ☐ \$1B+

Number of Employees (Corporate): _____ Number of Employees (Division): _____

Please list any states your company is NOT active in: _____

Bond Counsel Members: What states do you act as **Lender's** counsel? _____

What states do you act as **Lessee's** counsel? _____

Lenders: What type(s) of financing do you provide? ☐ Leases ☐ Loans ☐ Taxable Leases

☐ Bonds ☐ Other: _____

Primary Contact Information

Name: _____

Title: _____

Group/Division: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Office Telephone: _____

Email: _____

Position Specialty

☐ Legal/Attorney

☐ Service Provider

☐ Lease Broker

☐ Direct Lender

☐ Government/Non-Profit

☐ Municipal Advisor

☐ Other: _____

☐ I have read and agree to AGLF's Standards of Professional Conduct.

Privacy & Preferences: ☐ I **DO NOT** authorize you to publish my name in any directory, printed or electronic.

Additional Members: If you are applying for Corporate, Executive, or Leader membership, please, complete the attached additional member list. You may attach business cards or provide a link for your convenience. Please, be aware that if these additions cause your company's membership category to change, the dues will also change accordingly.



Additional Members

Please, return this completed form and Primary Contact Application to AGLF headquarters with payment.

Please, provide contact information for additional members associated with your company and return this list with the Primary Contact Application and payment. You may attach business cards or provide a link for your convenience. Please, be aware that if these additions cause your company's membership category to change, the dues will also change accordingly.

Additional Member Information

Name: _____

Title: _____

Group/Division: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Office Telephone: _____

Email: _____

☐ I have read and agree to AGLF's Standards of Professional Conduct.

Position Specialty

- ☐ Legal/Attorney
- ☐ Service Provider
- ☐ Lease Broker
- ☐ Direct Lender
- ☐ Government/Non-Profit
- ☐ Municipal Advisor
- ☐ Other: _____

Privacy & Preferences: ☐ I DO NOT authorize you to publish my name in any directory, printed or electronic.

Additional Member Information

Name: _____

Title: _____

Group/Division: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Office Telephone: _____

Email: _____

☐ I have read and agree to AGLF's Standards of Professional Conduct.

Position Specialty

- ☐ Legal/Attorney
- ☐ Service Provider
- ☐ Lease Broker
- ☐ Direct Lender
- ☐ Government/Non-Profit
- ☐ Municipal Advisor
- ☐ Other: _____

Privacy & Preferences: ☐ I DO NOT authorize you to publish my name in any directory, printed or electronic.

Additional Member Information

Name: _____

Title: _____

Group/Division: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Office Telephone: _____

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☐ I have read and agree to AGLF's Standards of Professional Conduct.

Position Specialty

- ☐ Legal/Attorney
- ☐ Service Provider
- ☐ Lease Broker
- ☐ Direct Lender
- ☐ Government/Non-Profit
- ☐ Municipal Advisor
- ☐ Other: _____

Privacy & Preferences: ☐ I DO NOT authorize you to publish my name in any directory, printed or electronic.



Membership Dues

Please, return this completed form, Primary Contact Application, and additional Member form (if applicable) to AGLF headquarters with payment.

Membership Summary

☐ **Individual Membership (\$850*)**

- One Member
- AGLF Membership Directory
- AGLF Newsletter and Alerts
- Annual Industry Survey
- Member Conference Registration Rates
- Support from AGLF and Management Company

☐ **Corporate Membership (\$1,750*)**

- Up to Three Members
- AGLF Membership Directory
- AGLF Newsletter and Alerts
- Access to Webinar at Member Rates
- AGLF 50 State Survey of State Laws
- Annual Industry Survey
- Federal Tax Law & Securities Law Summaries
- Member Conference Registration Rates
- Support from AGLF and Management Company

☐ **Executive Membership (\$3,000*)**

- Up to Six Members
- All benefits of Corporate Membership PLUS Unlimited Free Access to AGLF Webinars

☐ **Leader Membership (\$5,000*)**

- Unlimited Members
- All benefits of Executive Membership PLUS Unlimited Free Access to All Other AGLF Resources Published for Leader Members Only
- Acknowledgement on AGLF Website and in Most AGLF Materials

* The stated cost of membership dues assumes renewal each year in December; HOWEVER, members who fail to commit to auto-renewal or who do not manually renew each year will be required to renew membership at a premium – membership dues of \$1,250 (Individual), \$2,250 (Corporate), \$3,750 (Executive) and \$6,000 (Leader). These increased membership dues will apply to every membership renewal after one or more years WITHOUT membership. This change in membership dues is designed to encourage continuous AGLF membership and participation.

Method Of Payment

☐ **Check** (US currency drawn on US bank)

☐ **Credit Card** (☐ Visa ☐ MasterCard ☐ American Express) *Fees apply (2.5%). Your credit card statement will read AGLF Membership.*

Account Number: _____ **Expiration Date:** _____ **CVV:** _____

Name of Cardholder: _____ **Authorized Signature:** _____

☐ I would like to donate the credit card fee of 2.5% back to the AGLF (non-profit) and agree to allow the donation to be added to my final amount due.

☐ **Please, send me an invoice.**

Remit Check: AGLF

221 W 10th St. 3rd Floor #315
Wilmington, DE 19801